Data from 2017-

* Shirts = Half and full. Winter wear.
* Margins are pre-set and users only pick the pricing
* Cropping of margins and it assigned to different customers
* How is it assigned and where is it defined? -
* Customer will have a margin which is set and linked to the margin. The frequency is based on the deletion and updation of new clients or resigned of new contracts with updated margins.
* SO + DO BILL = Sales order and delivery order bill based on the invoice.
* Job work is direct billing, order is place and billed as and when they give material we do stitching and then we bill this on piece basis.
* There is no off setting against MRP, over and beyond discounts which are booked as expenses.

**Purchase master**

1. Purchasing order - GRN - Goes to inventory and also to accounting - Purchase voucher. Purchase requisition/indent.
2. Stock transfer is different and is maintained in cloud and is only for Tbase.
3. Stock transfers are not accounted into finance and then we have to pass a reverse journal entry
4. Accounting for bills and book the returns of shortfall

## Inventory Reports

Inventory reports are all consolidated reports.

Category wise, product wise, Godown also comes into place, secondary sales.

Returns godown

Main godown = FABRIC GODOWN, TRIMS, SAMPLES

## Cash flow

Cash flow is also in the system but it is not happening

Inventory opening and closing balance is picked from the system directly from the Inventory module and not finance module even WIP.

Opening balance for the Year is from accounting module rest everything is coming from inventory module, so for cash flow and fund flow we need it in accounting module but it is not happening

Grouping is not done for accounts -

Ex: fund flow, inventory value.so there is no option to key in the inventory option also.

Right now our fund flow only talks about sales and purchase.

Major issues-

* Physical verification is not happening
* Targets are not set, marketing team might have their own targets, but it is not set in the system, so no reporting there.
* **LR - I have dispatched and they have received.**

**But this is not entered into the system - We have to enter this and currently we are not doing it.**

* Goods in transit - I have invoiced it from here but the stored has not received it meaning it is still in movement.
* 25th is the last billing date for international standard

**We do not follow the billing standard we change dates and enter info**

**Reconciliation at accounting level**

* Sales reports are from inventory module and not finance module.
* Sales figures will not match with the accounting sales figures.
* Two sales reports - Finance module (we post a voucher) we get.
* TDS Is not streamlined = There are sections in TDS which are detailed charges and not done.
* The DSO has a bug - 0 to 1 days, 2 to 30 days.
* The DBA has not done the data locking, reports seen in excel is not locked in or read only.
* Currently role based reporting is not there.
* We need to start seeing things from FTM & YTD.

1. Sales
2. MIS
3. Accounts

We have cut to pack here in production which is not detailed. The daily production reports are not in excel, the parameters are not in the ERP.

* HRIS Is not part of ERP
* Purchase department has not been given any dumps
* Analysis of purchasing costs has never been done
* There are no standardized reports for each stakeholders
* The cost elements were last updated on 2018-19, need to update them.

**Main Challenges-**

* ERP Not customized
* No DB Schema
* No Data security practices is being given
* Version control is there patch updates -
* Backup and recovery are there
* Definition of primary users are not there.
* Data latency is not a concern
* Standards are not set
* Logic = Patch Updates are handled by them.
* The support is based on feasibility of completion from logic’s side
* Data Ownership & Escalation
* Definition for data ownership is the need of the hour
* Daily backup, weekly once it is overwritten
* Abhishek takes care of the data backup, it is left on the server as well as an external drive
* Budgeting modules are there in the ERP but it is not being used currently - cost centre element wise budget P&L expenses can be set up with a budget.
* We don’t have forecasting modules
* Data exports - Excel, Word, PDF